# Y. Greg Song, Ph.D.

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# **EDUCATION**

# Doctor of Philosophy (Ph.D.), Advertising

2024

The University of Texas at Austin

Stan Richards School of Advertising and Public Relations

Dissertation: Beyond Human Touch: A Multidimensional Investigation of Consumer Responses to Artificial Intelligence (AI)-Generated Advertising

Committee: Dr. Matthew Eastin (advisor/chair), Dr. Laura Bright, Dr. Jeeyun Oh, Dr. Tiffany Whittaker

### Master of Arts (M.A.), Advertising

2019

The University of Texas at Austin

Stan Richards School of Advertising and Public Relations

Thesis: User Acceptance of an Artificial Intelligence (AI) Virtual Assistant: An Extension of the Technology Acceptance Model

Committee: Dr. Matthew Eastin (advisor), Dr. Gary Wilcox

### Bachelor of Arts (B.A.), Communication Studies

2017

University of Minnesota – Twin Cities Department of Communication Studies

Minor: Mass Communication (School of Journalism and Mass Communication)

#### ACADEMIC APPOINTMENT

Assistant Professor 2024–Present

Strategic Communication, Department of Emerging Media University of St. Thomas, St. Paul–Minneapolis, Minnesota, USA

#### REFEREED JOURNAL RESEARCH PUBLICATIONS

- Jin, H., Kim, Y., & **Song, Y.** (2025). Effectiveness of Green Online Behavioral Advertising on Consumer Pro-Environmental Intentions: Impact of Social Labels, Perceived Responsibility Diffusion, and Threats to Freedom. *Journal of Current Issues & Research in Advertising*, 1-25. https://doi.org/10.1080/10641734.2025.2552235
- Jin, E., Ryoo, Y., Kim, W., & **Song, Y.** (2025). Bridging the health literacy gap through AI chatbot design: the impact of gender and doctor cues on chatbot trust and acceptance. *Internet Research*. 35(3), 1299-1329. https://doi.org/10.1108/INTR-08-2023-0702
- Yun, C., Kim, Y., & **Song, Y.** (2025). Exploring construal level matching effects: focusing on descriptive norms and temporal framing in environmental cause-related communication contexts. *Corporate Communications*, 30(3), 432-451. https://doi.org/10.1108/CCIJ-04-2024-0062
- **Song, Y.**, Brown-Devlin, N., & Moon, W. K. (2025). "False advertising, fact-checked" examining how social identification affects fact-checking of false advertisements. *International Journal of Advertising*, 44(3), 428-452. https://doi.org/10.1080/02650487.2024.2366089
- Lee, S., Moon, W., & **Song, Y.** (2025). Is It Transparent or Surveillant? The Effects of Personalized Advertising and Privacy Policy on Advertising Effectiveness. *Journal of Interactive Advertising*, 25(1), 1-21. https://doi.org/10.1080/15252019.2024.2417422
- Anderson, J. T., Sussman, K. L., & **Song, Y.** (2024). To be woke or not to be woke? An exploration of the moral foundations of conservative rejection of brand activism. *Journal of Interactive Advertising*, 24(4), 368-381. https://doi.org/10.1080/15252019.2024.2396127
- **Song, Y.**, Ham, J., Jin, E., & Eastin, M. S. (2024). Advertising Artificial Intelligence (AI) Agents: The Effects of Social Presence, Sincerity, and Social Benefit Appeals. *Journal of Interactive Advertising*, 24(3), 185-202. https://doi.org/10.1080/15252019.2024.2383212
- Moon, W. K., **Song, Y.**, & Atkinson, L. (2024). Virtual voices for real change: The efficacy of virtual humans in pro-environmental social marketing for mitigating misinformation about climate change. *Computers in Human Behavior: Artificial Humans*, 2(1), https://doi.org/10.1016/j.chbah.2024.100047
- **Song, Y.**, Looi, J. & Kang, E. (2023). Assessing how an unofficial brand partnership affects a brand image: The case of the Satan Shoes. *Journal of Global Fashion Marketing*. 14(4), 505-520. https://doi.org/10.1080/20932685.2023.2234930
- Looi, J., Kemp, D. & **Song, Y.** (2023). Instagram influencers in health communication: Examining the roles of influencer tier and message construal in COVID-19-prevention public service announcements, *Journal of Interactive Advertising*. 23(1), 14-32. https://doi.org/10.1080/15252019.2022.2140316

**Song, Y.**, Lim, H. S. & Oh, J. (2021). "We think you may like this": An investigation of electronic commerce personalization for privacy-conscious consumers. *Psychology & Marketing*. 38(10), 1723-1740. https://doi.org/10.1002/mar.21501

### REFEREED CONFERENCE PRESENTATIONS

Feng Y., **Song Y.** & Nah H. (August 2025). Understanding Political News Consumption in the Age of Social Media: How Platform and Moral Foundation Shape Audience Perception. Paper presented at the annual conference of the Association for Education in Journalism and Mass Communication (AEJMC), San Francisco, CA.

Nah H., Feng Y. & **Song Y.** (August 2025). How Moral Frames In News Influencer Videos Shape Liking, Partisan Attitudes, And Journalistic Quality Assessments. Paper presented at the annual conference of the Association for Education in Journalism and Mass Communication (AEJMC), San Francisco, CA.

Yang Z., **Song Y.** & Kahlor L. (June 2025). Organizational Knowledge-Sharing Behaviors and Ethical Leadership Regarding the Societal Implications of Nanotechnology. Paper presented at the annual conference of the International Communication Association (ICA), Denver, CO.

Moon W., Ahn J. & **Song Y.** (May 2025). Inter-Organizational Communication for Preparing AI Adoption: How Fear of Getting Behind Shapes Employee Engagement Through the Unified Theory of Acceptance and Use of Technology. Paper presented at the annual conference of the Korean Association of Advertising and Public Relations (KADPR; 한국광고홍보학회), Incheon, South Korea.

**Song Y.** & Eastin, M. S. (March 2025). When AI Meets Creativity: Examining Consumer Responses to Artificial Intelligence (AI)-Generated Advertisements. Paper presented at the annual conference of the American Academy of Advertising (AAA), Pittsburgh, PA.

Jin, H., **Song, Y.** & Kim. Y. (March 2024). Green Online Behavioral Advertising (OBA): The Impact of Social Labeling, Diffusion of Responsibility, and Perceived Threat to Freedom on Consumer Pro-Environmental Intentions. Paper presented at the annual conference of the American Academy of Advertising (AAA), Portland, Oregon.

Anderson, J. T., Sussman, K. L. & **Song, Y.** (March 2024). To be woke or not to be woke? An exploration of the moral foundations of conservative rejection of brand activism. Paper presented at the annual conference of the American Academy of Advertising (AAA), Portland, Oregon.

Yun, C., Kim, Y. & **Song, Y.** (August 2023). Impact of Matching Message Elements at Construal Levels: Focusing on Descriptive Norm Appeal, Temporal Framing, and Regulatory Focus in

- Cause-Related Marketing Communication. Paper presented at the annual conference of the Association for Education in Journalism and Mass Communication (AEJMC), Washington, D.C.
- Lee, S., **Song, Y.** & Moon, W. (July 2023). Cookies Notice: An Investigation into Transparency Awareness in Online Behavioral Advertising. Paper presented at the 2023 Global Marketing Conference (GMC), Seoul, South Korea.
- Moon, W., **Song, Y.** & Atkinson L. (July 2023). Can virtual humans replace real advertising model? Paper presented at the annual global colloquium of the Korea Advertising Society (KAS; 한국광고학회), Gangneung, South Korea.
- Yun, C., Kim, Y. & **Song, Y.** (July 2023). Impact of Matching Message Elements: Focusing on Descriptive Norm Appeal, Temporal Framing, and Regulatory Focus in Cause-Related Marketing Communication. Paper presented at the annual global colloquium of the Korea Advertising Society (KAS; 한국광고학회), Gangneung, South Korea. **[KAS & HS-Ad Global Research Award]**.
- **Song, Y.,** Ham, J., Jin E. & Eastin, M. S. (March 2023). Advertising Artificial Intelligence (AI) Agents: The Effects of Social Presence, Sincerity, and Social Benefit Appeals. Paper presented at the annual conference of the American Academy of Advertising (AAA), Denver, Colorado.
- Moon, W., **Song, Y.** & Atkinson L. (March 2023). Is it too early? Application of Virtual Humans in Narrative Persuasions for Campaigns Mitigating Climate Change Misinformation. Paper presented at the annual conference of the American Academy of Advertising (AAA), Denver, Colorado.
- **Song, Y.**, Brown-Devlin, N. & Moon, W. (August 2022). Welcome to #MomLife: Examining how social identification affects fact-checking of social media advertisements. Paper presented at the annual conference of the Association for Education in Journalism and Mass Communication (AEJMC), Detroit, Michigan.
- Ham, J., **Song, Y.** & Eastin, M.S. (May 2022). Playing with Strangers: Examining Player-Avatar Congruence, Identity Cues, and Social Interaction Dynamics. Paper presented at the annual conference of the International Communication Association (ICA), Paris, France.
- Looi, J., Kemp, D. & **Song, Y.** (May 2022). Instagram Influencers in Health Communication: Examining the Roles of Influencer Type and Message Construal in COVID-19 Prevention Public Service Announcements. Paper presented at the annual conference of the International Communication Association (ICA), Paris, France.
- **Song, Y.** & Looi, J. (March 2022). "Call Me by Your Brand Image": Assessing How the Satan Shoes Scandal Affected Nike's Brand Image. Paper presented at the annual conference of the American Academy of Advertising (AAA), St. Petersburg, Florida. [Best Student Conference Paper Award].

- **Song, Y.** (November 2021). "To Block or Not": The Effect of Interruptive Advertising on Message Processing and Persuasion. Paper presented at the annual conference of the National Communication Association (NCA), Seattle, Washington.
- Moon, W. & **Song**, Y. (November 2021). Public Understanding of Vaccines on Social Media: Vaccine Hesitancy in the COVID-19 Era. Paper presented at the annual conference of the National Communication Association (NCA), Seattle, Washington.
- **Song, Y.,** Brown-Devlin, N. & Moon, W. (October 2021). "The Vegan Generation": Investigating Vegan Consumers' Responses Toward False Advertising on Social Media. Paper presented at the annual conference of the Association for Consumer Research (ACR), Virtual Conference.
- Moon, W. & **Song, Y.** (May 2021). How to fight misperception of the health issue: Focusing on building public trust in scientists. Paper presented at the Korean Advertising & PR Practitioners Society (한국광고PR실학회) Semiannual Conference, Gangneung, South Korea.
- Looi, J., **Song, Y.** & Bright, L. F. (May 2021). Opinion congruence vs. retaliatory references? Examining the predictors of biases on mobile user review systems. Paper presented at the annual conference of the International Communication Association (ICA), Virtual Conference.
- **Song, Y.**, Eastin, M. S., Bright, L. F. & Xu, F. (November 2020). "Will They Use Me or Lose Me?": Proposing a New Technology Acceptance Model for Artificial Intelligence (AI) Virtual Assistants Among U.S. Consumers. Paper presented at the annual conference of the National Communication Association (NCA), Virtual Conference.
- Moon, W. & **Song**, **Y.** (November 2020). How to Fight the Misperception of Vaccine Safety Using Stories: Focusing on the Roles of Emotional Support and Appeals. Paper presented at the annual conference of the National Communication Association (NCA), Virtual Conference.
- **Song, Y.,** Lim, H. & Oh, J. (August 2020). "We think you may like": An investigation of e-commerce personalization for privacy-conscious consumers. Paper presented at the annual conference of the Association for Education in Journalism and Mass Communication (AEJMC), Virtual Conference.
- Son, H. & **Song, Y.** (July 2018). "Is a Picture Worth a Thousand Words? Evidence from a News Article Sharing Behavior Using a Machine Learning Approach." Paper presented at the annual global colloquium of the Korea Advertising Society (KAS; 한국광고학회), Seoul, South Korea.

# **TEACHING**

# **University of St. Thomas**

# **Assistant Professor (2024–Present)**

Principles of Strategic Communication: Advertising & PR (Fall 2024, Spring 2025, Fall 2025) Reputation and Crisis (Spring 2025) Media Literacy (Fall 2024, Spring 2025, Fall 2025) Intro to Mass Media (Fall 2025)

# **The University of Texas at Austin**

# **Assistant Instructor (2022)**

Psychology of Advertising (Fall 2022)

# **Teaching Assistant (2018–2022)**

Psychology of Advertising (Summer 2022)

Advertising Research (Spring 2022)

Public Comm of Science and Technology (Fall 2021)

Entrepreneurialism in Communications (Summer 2021)

Technology Marketing & Advertising (Spring 2021, Fall 2020, Spring 2020, Fall 2019, Spring 2019, Fall 2018)

New Media Entrepreneurship (Summer 2020)

Advertising Account Planning (Spring 2018)

# RESEARCH EXPERIENCE

Graduate Research Assistant  Microelectronics Research Center: Social and Ethical Implications (S Chandra Department of Electrical and Computer Engineering Cockrell School of Engineering The University of Texas at Austin	2023–2024 EI) Team
Student Associate/Graduate Research Assistant Center for Media Engagement Moody College of Communication The University of Texas at Austin	2022–2023
Doctoral Fellow Center for Health Communication Moody College of Communication & Dell Medical School The University of Texas at Austin	2019–2020
Undergraduate Research Assistant University of Minnesota - Twin Cities	2016
AWARDS & FELLOWSHIPS	
Rising Star Award International Journal of Advertising	2025
KAS & HS-Ad Global Research Award Korean Advertising Society (한국광고학회)	2023
Washington Media Scholars Foundation Graduate Research Scholarship Association for Education in Journalism and Mass Communication (A	
Best Student Conference Paper Award American Academy of Advertising (AAA)	2022
Graduate Student Award American Academy of Advertising (AAA)	2022, 2023
Outstanding Service Award Korean American Communication Association	2021
Graduate Student Professional Development Award The University of Texas at Austin	2020, 2021, 2022, 2023
Graduate School Fellowship The University of Texas at Austin	2019, 2020

#### SERVICES AND MEMBERSHIPS

University of St. Thomas

Public Relations Student Society of America (PRSSA)

Faculty Advisor for UST Chapter

2024—Present

Faculty Committee Member, Summa Cum Laude (Student: Anne Baumann) 2025

### Academic Service

Social Media Editor
International Journal of Advertising

AAA Communication Committee
American Academy of Advertising

AAA Graduate Student Interest Committee
American Academy of Advertising

Outstanding Academic Employee Award Selection Committee
The Graduate School, The University of Texas at Austin

KACA-AEJMC Graduate Student Representative

Korean American Communication Association

2019–2021

Social Media Team Leader

Texas Advertising & Public Relations - Social Media Team

Stan Richards School of Advertising and PR, The University of Texas at Austin

Asian/Asian-American Representative

Diversity and Inclusion Student Council

Stan Richards School of Advertising and PR, The University of Texas at Austin

# Professional Affiliations

American Academy of Advertising (AAA), 2019–present Korean American Communication Association (KACA), 2019–present Association for Education in Journalism and Mass Communication (AEJMC), 2020–present Public Relations Society of America (PRSA), 2024–present

### Editorial Service

## Ad Hoc Journal Reviewer

Journal of Advertising
International Journal of Advertising
Journal of Interactive Advertising
Strategic Change
Internet Research
Psychology & Marketing

Telematics and Informatics Cyberpsychology, Behavior, and Social Networking

### Ad Hoc Conference Reviewer

American Academy of Advertising
Association for Education in Journalism and Mass Communication
International Communication Association
National Communication Association
Global Marketing Conference
Korean American Communication Association Conference

## Invited Talks and Professional Presentations

Minnesota Chapter of the International Association of Business Communicators Annual Convergence Summit (March 2025). *Beyond Human Thought: A Multidimensional Investigation of Consumer Responses to AI-Generated Advertising.* Invited talk.

Military Service

Republic of Korea Air Force Staff Sergeant

2014-2016

### CERTIFICATES AND TRAINING

Research

Graduate Student Reviewer Training Program Journal of Advertising

2022-2023

**Teaching** 

Inclusive Classrooms Institute Certificate
Center for Faculty Development
University of St. Thomas

2024

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Inclusive Classrooms Leadership Certificate Division of Diversity and Community Engagement The University of Texas at Austin	2023
Principles & Practices of Anti-Racist Pedagogy Training Office of Diversity, Equity, and Inclusion The University of Texas at Austin	2021

# **MEDIA APPEARANCES**

# Media Interviews

<u>Forbes</u>	April 15, 2025
Quartz	February 7, 2025
Adweek	January 24, 2025
News at 5, KARE (NBC affiliate for Minneapolis-St. Paul)	December 6, 2024